Balance Sheet

As of September 30, 2023

| | TOTAL |
|-------------------------------|--------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| 102 Savings | 20,004.31 |
| 107 TOTAL BUS CHK (0860) | 22,284.68 |
| Regions Checking | 66,262.32 |
| Regions Savings | 20,000.90 |
| Total Bank Accounts | \$128,552.21 |
| Accounts Receivable | |
| 110 Accounts Receivable (A/R) | 307.39 |
| Total Accounts Receivable | \$307.39 |
| Other Current Assets | |
| 108 Undeposited Funds | 8,309.76 |
| Allowance for Bad Debts | 0.00 |
| AR Offset | 2,233.28 |
| Student Credits to be Applied | 0.00 |
| Uncategorized Asset | 0.00 |
| Total Other Current Assets | \$10,543.04 |
| Total Current Assets | \$139,402.64 |
| Fixed Assets | |
| 305 Concessions Equipment | 2,649.96 |
| Accumulated Depreciation | -731.00 |
| Other Asset | 2,553.00 |
| Trailer & Equipment | 12,762.83 |
| Total Fixed Assets | \$17,234.79 |
| Other Assets | |
| Cash Boxes | 2,181.18 |
| Total Other Assets | \$2,181.18 |
| TOTAL ASSETS | \$158,818.61 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable (A/P) | 0.00 |
| Total Accounts Payable | \$0.00 |
| Total Current Liabilities | \$0.00 |
| Long-Term Liabilities | |
| 220 Student Account Credits | -3,214.50 |
| Total Long-Term Liabilities | \$ -3,214.50 |
| Total Liabilities | \$ -3,214.50 |

Balance Sheet

As of September 30, 2023

| | TOTAL |
|------------------------------|--------------|
| Equity | |
| 350 Retained Earnings | 117,602.66 |
| Opening Balance Equity | 0.00 |
| Net Income | 44,430.45 |
| Total Equity | \$162,033.11 |
| TOTAL LIABILITIES AND EQUITY | \$158,818.61 |
| | |

Profit and Loss

| | TOTAL |
|--|-------------|
| Income | |
| Band Store Income | 3.00 |
| Concert Band Income | |
| High School | 5.00 |
| Middle School | 1,195.00 |
| Total Concert Band Income | 1,200.00 |
| Concessions Income | 20,610.68 |
| Direct Support - Corporate Sponsorship | 12,900.00 |
| Fundraisers | |
| Cookie Dough HS | 9,002.00 |
| Cookie Dough MS | 13,462.10 |
| Total Fundraisers | 22,464.10 |
| Marching Band Income | 28,944.14 |
| School Instrument Usage | |
| High School | 117.75 |
| Middle School | 1,200.00 |
| Total School Instrument Usage | 1,317.75 |
| Services | 35.00 |
| Spirit Wear Income | 4,043.73 |
| Uniforms | |
| Color Guard | 1,400.00 |
| Total Uniforms | 1,400.00 |
| Total Income | \$92,918.40 |
| Cost of Goods Sold | |
| Band Store | |
| Middle School | 197.04 |
| Total Band Store | 197.04 |
| Concessions - COGS | 4,501.51 |
| Fundraiser - COGS | 250.00 |
| Spirit Wear Production | 651.50 |
| Uniforms COGS | |
| Color Guard | 3,021.22 |
| Marching Band | 7,118.98 |
| Total Uniforms COGS | 10,140.20 |
| Total Cost of Goods Sold | \$15,740.25 |
| GROSS PROFIT | \$77,178.15 |
| Expenses | |
| Awards | |
| High School | 459.10 |
| Total Awards | 459.10 |

Profit and Loss

| | TOTAL |
|--|-------------|
| Bank Charges & Fees | 4.00 |
| Discounts given | 56.40 |
| QuickBooks Payments Fees | 486.25 |
| Total Bank Charges & Fees | 546.65 |
| Concert Band | |
| Instrument Purchasės | |
| High School | 486.08 |
| Middle School | 245.03 |
| Total Instrument Purchases | 731.11 |
| Performance Fees MS | 870.00 |
| Total Concert Band | 1,601.11 |
| Hospitality | 99.47 |
| Instrument Repairs & Maintenance | |
| High School | 235.00 |
| Middle School | 68.00 |
| Total Instrument Repairs & Maintenance | 303.00 |
| Marching Band | 326.62 |
| Band Camp | 446.79 |
| Field Paint | 540.00 |
| Instruction - Band Camp | 9,350.00 |
| Total Band Camp | 10,336.79 |
| Equipment - Instruments | 40.64 |
| Equipment - Non Instrument or Guard | 2,362.03 |
| Equipment - Percussion | 3,621.36 |
| Fall Drill & Music Design | 2,250.00 |
| Instruction - 1099 | 5,400.00 |
| Performance Fees | 225.00 |
| Props | 3,650.00 |
| Total Marching Band | 28,212.44 |
| Office Supplies | |
| Office Supplies - General | 292.36 |
| Office Supplies - Software | 564.99 |
| Total Office Supplies | 857.35 |
| Other Business Expenses | |
| Returns/Refund | 360.00 |
| Total Other Business Expenses | 360.00 |
| Professional Development | 140.00 |
| Total Expenses | \$32,579.12 |
| NET OPERATING INCOME | \$44,599.03 |

Profit and Loss

| | TOTAL |
|-----------------------------|-------------|
| | TOTAL |
| Other Income | .— |
| Interest Income | 1.32 |
| Other Miscellaneous Income | 8.98 |
| Total Other Income | \$10.30 |
| Other Expenses | |
| Other Miscellaneous Expense | 178.88 |
| Total Other Expenses | \$178.88 |
| NET OTHER INCOME | \$ -168.58 |
| NET INCOME | \$44,430.45 |

Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

| | TOTAL | | |
|--|-------------|--------------|---------------|
| | ACTUAL | BUDGET | OVER BUDGET |
| Income | | | |
| Band Store Income | 3.00 | | 3.00 |
| Middle School | | 500.00 | -500.00 |
| Total Band Store Income | 3.00 | 500.00 | -497.00 |
| Concert Band Income | | | |
| High School | 5.00 | 1,000.00 | -995.00 |
| Middle School | 1,195.00 | | 1,195.00 |
| Total Concert Band Income | 1,200.00 | 1,000.00 | 200.00 |
| Concessions Income | 20,610.68 | 21,000.00 | -389.32 |
| Direct Support - Corporate Sponsorship | 12,900.00 | 11,000.00 | 1,900.00 |
| Fundraisers | | | |
| Cookie Dough HS | 9,002.00 | 16,000.00 | -6,998.00 |
| Cookie Dough MS | 13,462.10 | 24,000.00 | -10,537.90 |
| Rockathon MS | | 0.00 | 0.00 |
| Total Fundraisers | 22,464.10 | 40,000.00 | -17,535.90 |
| Marching Band Income | 28,944.14 | 22,000.00 | 6,944.14 |
| School Instrument Usage | | | |
| High School | 117.75 | 0.00 | 117.75 |
| Middle School | 1,200.00 | 900.00 | 300.00 |
| Total School Instrument Usage | 1,317.75 | 900.00 | 417.7 |
| Services | 35.00 | | 35.00 |
| Spirit Wear Income | 4,043.73 | 5,000.00 | -956.2 |
| Uniforms | 1845 | | |
| Color Guard | 1,400.00 | 1,600.00 | -200.00 |
| Marching Band | | 2,000.00 | -2,000.00 |
| Middle School | | 1,600.00 | -1,600.00 |
| Total Uniforms | 1,400.00 | 5,200.00 | -3,800.00 |
| Total Income | \$92,918.40 | \$106,600.00 | \$ -13,681.60 |
| Cost of Goods Sold | | | |
| Band Store | | | |
| High School | | 100.00 | -100.00 |
| Middle School | 197.04 | 600.00 | -402.90 |
| Total Band Store | 197.04 | 700.00 | -502.9 |
| Concessions - COGS | 4,501.51 | 10,000.00 | -5,498.4 |
| Fundraiser - COGS | 250.00 | · | 250.0 |
| Cookie Dough HS - COGS | | 0.00 | 0.0 |
| Cookie Dough MS- COGS | | 0.00 | 0.0 |
| Rockathon - COGS | | 0.00 | 0.0 |
| Total Fundraiser - COGS | 250.00 | 0.00 | 250.0 |
| | 651.50 | 3,000.00 | -2,348.5 |
| Spirit Wear Production | 001.00 | 0,000.00 | 2,0 .510 |
| Uniforms COGS | 3,021.22 | 3,400.00 | -378.7 |
| Color Guard | 0,021.22 | 3, 100.00 | 0.0 |

Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

| | | TOTAL | |
|--|-------------|-------------|---------------|
| | ACTUAL | BUDGET | OVER BUDGET |
| Marching Band | 7,118.98 | 2,000.00 | 5,118.98 |
| Middle School | | 0.00 | 0.00 |
| Total Uniforms COGS | 10,140.20 | 5,400.00 | 4,740.20 |
| Total Cost of Goods Sold | \$15,740.25 | \$19,100.00 | \$ -3,359.75 |
| GROSS PROFIT | \$77,178.15 | \$87,500.00 | \$ -10,321.85 |
| Expenses | | | |
| Awards | | | |
| High School | 459.10 | 0.00 | 459.10 |
| Middle School | | 0.00 | 0.00 |
| Senior Awards | | 100.00 | -100.00 |
| Total Awards | 459.10 | 100.00 | 359.10 |
| Bank Charges & Fees | 4.00 | 50.00 | -46.00 |
| Discounts given | 56.40 | 75.00 | -18.60 |
| QuickBooks Payments Fees | 486.25 | 300.00 | 186.25 |
| Total Bank Charges & Fees | 546.65 | 425.00 | 121.65 |
| Concert Band | | | |
| Concert Music HS | | 0.00 | 0.00 |
| Concert Music MS | | 0.00 | 0.00 |
| Instruction - 1099 | | 0.00 | 0.00 |
| Instrument Purchases | | | |
| High School | 486.08 | 2,333.32 | -1,847.24 |
| Middle School | 245.03 | 1,666.68 | -1,421.65 |
| Total Instrument Purchases | 731.11 | 4,000.00 | -3,268.89 |
| Performance Fees HS | | 0.00 | 0.00 |
| Performance Fees MS | 870.00 | 300.00 | 570.00 |
| Total Concert Band | 1,601.11 | 4,300.00 | -2,698.89 |
| Hospitality | 99.47 | 0.00 | 99.47 |
| Instrument Repairs & Maintenance | | | |
| High School | 235.00 | 0.00 | 235.00 |
| Middle School | 68.00 | 0.00 | 68.00 |
| Total Instrument Repairs & Maintenance | 303.00 | 0.00 | 303.00 |
| Jazz Band Expenses | | | |
| Jazz Band Music | | 0.00 | 0.00 |
| Total Jazz Band Expenses | | 0.00 | 0.00 |
| Legal & Professional Services | | 0.00 | 0.00 |
| Marching Band | 326.62 | 1,000.00 | -673.38 |
| Band Camp | 446.79 | 2,500.00 | -2,053.21 |
| Field Paint | 540.00 | 1,000.00 | -460.00 |
| Hospitality - Band Camp | | 500.00 | -500.00 |
| Instruction - Band Camp | 9,350.00 | 11,750.00 | -2,400.00 |
| Total Band Camp | 10,336.79 | 15,750.00 | -5,413.21 |

Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

| | TOTAL | | |
|-------------------------------------|-------------|-------------|---------------|
| | ACTUAL | BUDGET | OVER BUDGET |
| Equipment - Instruments | 40.64 | 500.00 | -459.36 |
| Equipment - Non Instrument or Guard | 2,362.03 | 1,000.00 | 1,362.03 |
| Equipment - Percussion | 3,621.36 | 2,000.00 | 1,621.36 |
| Fall Drill & Music Design | 2,250.00 | 2,000.00 | 250.00 |
| Instruction - 1099 | 5,400.00 | 9,500.00 | -4,100.00 |
| Performance Fees | 225.00 | 150.00 | 75.00 |
| Props | 3,650.00 | 5,000.00 | -1,350.00 |
| Student Leadership Training | | 500.00 | -500.00 |
| Transportation & Logistics | | 100.00 | -100.00 |
| Uniform Cleaning | | 0.00 | 0.00 |
| Total Marching Band | 28,212.44 | 37,500.00 | -9,287.56 |
| Office Supplies | | | |
| Office Supplies - General | 292.36 | 188.00 | 104.36 |
| Office Supplies - Software | 564.99 | 690.00 | -125.0 |
| Total Office Supplies | 857.35 | 878.00 | -20.65 |
| Other Business Expenses | | | |
| Returns/Refund | 360.00 | | 360.00 |
| Total Other Business Expenses | 360.00 | | 360.00 |
| Professional Development | 140.00 | 400.00 | -260.00 |
| Student Sponsorship Costs | | 200.00 | -200.00 |
| Total Expenses | \$32,579.12 | \$43,803.00 | \$ -11,223.88 |
| NET OPERATING INCOME | \$44,599.03 | \$43,697.00 | \$902.03 |
| Other Income | | | |
| Interest Income | 1.32 | | 1.32 |
| Other Miscellaneous Income | 8.98 | | 8.98 |
| otal Other Income | \$10.30 | \$0.00 | \$10.30 |
| Other Expenses | | | |
| Other Miscellaneous Expense | 178.88 | | 178.88 |
| Total Other Expenses | \$178.88 | \$0.00 | \$178.88 |
| NET OTHER INCOME | \$ -168.58 | \$0.00 | \$ -168.5 |
| NET INCOME | \$44,430.45 | \$43,697.00 | \$733.4 |