

# Cherokee Bluff Band Association

## Balance Sheet

As of October 31, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
102 Savings	20,004.48
107 TOTAL BUS CHK (0860)	26,777.76
Regions Checking	62,991.78
Regions Savings	20,001.07
<b>Total Bank Accounts</b>	<b>\$129,775.09</b>
Accounts Receivable	
110 Accounts Receivable (A/R)	307.39
<b>Total Accounts Receivable</b>	<b>\$307.39</b>
Other Current Assets	
108 Undeposited Funds	8,309.76
220 Student Account Credits	3,214.50
Allowance for Bad Debts	0.00
AR Offset	433.95
Student Credits to be Applied	0.00
Uncategorized Asset	0.00
<b>Total Other Current Assets</b>	<b>\$11,958.21</b>
<b>Total Current Assets</b>	<b>\$142,040.69</b>
Fixed Assets	
305 Concessions Equipment	2,649.96
Accumulated Depreciation	-4,389.00
Other Asset	2,553.00
Trailer & Equipment	12,762.83
<b>Total Fixed Assets</b>	<b>\$13,576.79</b>
Other Assets	
Cash Boxes	0.00
<b>Total Other Assets</b>	<b>\$0.00</b>
<b>TOTAL ASSETS</b>	<b>\$155,617.48</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
<b>Total Current Liabilities</b>	<b>\$0.00</b>
<b>Total Liabilities</b>	<b>\$0.00</b>

# Cherokee Bluff Band Association

## Balance Sheet

As of October 31, 2023

	TOTAL
Equity	
350 Retained Earnings	112,145.33
Opening Balance Equity	0.00
Net Income	43,472.15
<b>Total Equity</b>	<b>\$155,617.48</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$155,617.48</b>

# Cherokee Bluff Band Association

## Profit and Loss

June - October, 2023

	TOTAL
Income	
Band Store Income	3.00
Middle School	104.00
<b>Total Band Store Income</b>	<b>107.00</b>
Concert Band Income	
High School	5.00
Middle School	1,253.76
<b>Total Concert Band Income</b>	<b>1,258.76</b>
Concessions Income	33,994.07
Direct Support - Corporate Sponsorship	13,400.00
Fundraisers	
Cookie Dough HS	9,468.00
Cookie Dough MS	13,462.10
<b>Total Fundraisers</b>	<b>22,930.10</b>
Marching Band Income	28,944.14
School Instrument Usage	
High School	167.75
Middle School	1,200.00
<b>Total School Instrument Usage</b>	<b>1,367.75</b>
Services	35.00
Spirit Wear Income	4,043.73
Uniforms	
Color Guard	1,400.00
Middle School	625.00
<b>Total Uniforms</b>	<b>2,025.00</b>
<b>Total Income</b>	<b>\$108,105.55</b>
Cost of Goods Sold	
Band Store	
Middle School	249.82
<b>Total Band Store</b>	<b>249.82</b>
Concessions - COGS	7,488.77
Fundraiser - COGS	250.00
Cookie Dough HS - COGS	3,999.26
<b>Total Fundraiser - COGS</b>	<b>4,249.26</b>
Spirit Wear Production	651.50
Uniforms COGS	
Color Guard	3,021.22

# Cherokee Bluff Band Association

## Profit and Loss

June - October, 2023

	TOTAL
Marching Band	7,520.44
<b>Total Uniforms COGS</b>	<b>10,541.66</b>
<b>Total Cost of Goods Sold</b>	<b>\$23,181.01</b>
GROSS PROFIT	<b>\$84,924.54</b>
Expenses	
Awards	
High School	459.10
Senior Awards	90.93
<b>Total Awards</b>	<b>550.03</b>
Bank Charges & Fees	7.00
Discounts given	56.40
QuickBooks Payments Fees	486.25
<b>Total Bank Charges &amp; Fees</b>	<b>549.65</b>
Concert Band	136.99
Instruction - 1099	1,600.00
Instrument Purchases	
High School	486.08
Middle School	245.03
<b>Total Instrument Purchases</b>	<b>731.11</b>
Performance Fees HS	325.00
Performance Fees MS	1,045.00
<b>Total Concert Band</b>	<b>3,838.10</b>
Hospitality	99.47
Instrument Repairs & Maintenance	
High School	235.00
Middle School	478.50
<b>Total Instrument Repairs &amp; Maintenance</b>	<b>713.50</b>
Marching Band	326.62
Band Camp	446.79
Field Paint	725.67
Instruction - Band Camp	9,350.00
<b>Total Band Camp</b>	<b>10,522.46</b>
Equipment - Instruments	40.64
Equipment - Non Instrument or Guard	2,362.03
Equipment - Percussion	3,660.75
Fall Drill & Music Design	2,250.00
Instruction - 1099	10,800.00
Performance Fees	300.00
Props	3,884.42
<b>Total Marching Band</b>	<b>34,146.92</b>

# Cherokee Bluff Band Association

## Profit and Loss

June - October, 2023

	TOTAL
Office Supplies	
Office Supplies - General	292.36
Office Supplies - Software	564.99
<b>Total Office Supplies</b>	<b>857.35</b>
Other Business Expenses	
Returns/Refund	360.00
<b>Total Other Business Expenses</b>	<b>360.00</b>
Professional Development	140.00
<b>Total Expenses</b>	<b>\$41,255.02</b>
NET OPERATING INCOME	<b>\$43,669.52</b>
Other Income	
Interest Income	1.66
Other Miscellaneous Income	31.17
<b>Total Other Income</b>	<b>\$32.83</b>
Other Expenses	
Other Miscellaneous Expense	230.20
<b>Total Other Expenses</b>	<b>\$230.20</b>
NET OTHER INCOME	<b>\$ -197.37</b>
NET INCOME	<b>\$43,472.15</b>

# Cherokee Bluff Band Association

## Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

June 2023 - May 2024

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
Band Store Income	3.00		3.00
Middle School	104.00	1,000.00	-896.00
<b>Total Band Store Income</b>	<b>107.00</b>	<b>1,000.00</b>	<b>-893.00</b>
Concert Band Income			
High School	5.00	1,000.00	-995.00
Middle School	1,253.76		1,253.76
<b>Total Concert Band Income</b>	<b>1,258.76</b>	<b>1,000.00</b>	<b>258.76</b>
Concessions Income	33,994.07	36,000.00	-2,005.93
Direct Support - Corporate Sponsorship	13,400.00	11,000.00	2,400.00
Fundraisers			
Cookie Dough HS	9,468.00	16,000.00	-6,532.00
Cookie Dough MS	13,462.10	24,000.00	-10,537.90
Rockathon MS		6,000.00	-6,000.00
<b>Total Fundraisers</b>	<b>22,930.10</b>	<b>46,000.00</b>	<b>-23,069.90</b>
Marching Band Income	28,944.14	47,000.00	-18,055.86
School Instrument Usage			
High School	167.75	2,000.00	-1,832.25
Middle School	1,200.00	900.00	300.00
<b>Total School Instrument Usage</b>	<b>1,367.75</b>	<b>2,900.00</b>	<b>-1,532.25</b>
Services	35.00		35.00
Spirit Wear Income	4,777.73	7,500.00	-2,722.27
Uniforms			
Color Guard	1,400.00	1,600.00	-200.00
Marching Band		2,000.00	-2,000.00
Middle School	1,350.00	1,600.00	-250.00
<b>Total Uniforms</b>	<b>2,750.00</b>	<b>5,200.00</b>	<b>-2,450.00</b>
<b>Total Income</b>	<b>\$109,564.55</b>	<b>\$157,600.00</b>	<b>\$ -48,035.45</b>
<b>Cost of Goods Sold</b>			
Band Store			
High School		300.00	-300.00
Middle School	249.82	1,100.00	-850.18
<b>Total Band Store</b>	<b>249.82</b>	<b>1,400.00</b>	<b>-1,150.18</b>
Concessions - COGS	7,488.77	17,500.00	-10,011.23
Fundraiser - COGS	250.00		250.00
Cookie Dough HS - COGS	3,999.26	9,000.00	-5,000.74
Cookie Dough MS- COGS		13,500.00	-13,500.00
Rockathon - COGS		600.00	-600.00
<b>Total Fundraiser - COGS</b>	<b>4,249.26</b>	<b>23,100.00</b>	<b>-18,850.74</b>
Spirit Wear Production	651.50	6,000.00	-5,348.50
Uniforms COGS			
Color Guard	3,021.22	3,400.00	-378.78

# Cherokee Bluff Band Association

## Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

June 2023 - May 2024

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Marching Band	7,520.44	2,000.00	5,520.44
Middle School		1,000.00	-1,000.00
<b>Total Uniforms COGS</b>	<b>10,541.66</b>	<b>6,400.00</b>	<b>4,141.66</b>
<b>Total Cost of Goods Sold</b>	<b>\$23,181.01</b>	<b>\$54,400.00</b>	<b>\$ -31,218.99</b>
GROSS PROFIT	<b>\$86,383.54</b>	<b>\$103,200.00</b>	<b>\$ -16,816.46</b>
Expenses			
Awards			
High School	459.10	3,500.00	-3,040.90
Middle School		500.00	-500.00
Senior Awards	90.93	500.00	-409.07
<b>Total Awards</b>	<b>550.03</b>	<b>4,500.00</b>	<b>-3,949.97</b>
Bank Charges & Fees			
Bank Charges & Fees	5.75	100.00	-94.25
Discounts given	56.40	75.00	-18.60
QuickBooks Payments Fees	486.25	900.00	-413.75
<b>Total Bank Charges &amp; Fees</b>	<b>548.40</b>	<b>1,075.00</b>	<b>-526.60</b>
Concert Band			
Concert Band	136.99		136.99
Concert Music HS		900.00	-900.00
Concert Music MS		900.00	-900.00
Instruction - 1099	1,750.00	14,800.00	-13,050.00
Instrument Purchases			
High School	486.08	7,000.00	-6,513.92
Middle School	245.03	5,000.00	-4,754.97
<b>Total Instrument Purchases</b>	<b>731.11</b>	<b>12,000.00</b>	<b>-11,268.89</b>
Performance Fees HS			
Performance Fees HS	660.00	1,200.00	-540.00
Performance Fees MS			
Performance Fees MS	1,045.00	1,700.00	-655.00
<b>Total Concert Band</b>	<b>4,323.10</b>	<b>31,500.00</b>	<b>-27,176.90</b>
Hospitality			
Hospitality	99.47	1,000.00	-900.53
Instrument Repairs & Maintenance			
High School	235.00	750.00	-515.00
Middle School	478.50	750.00	-271.50
<b>Total Instrument Repairs &amp; Maintenance</b>	<b>713.50</b>	<b>1,500.00</b>	<b>-786.50</b>
Jazz Band Expenses			
Jazz Band Music		500.00	-500.00
<b>Total Jazz Band Expenses</b>		<b>500.00</b>	<b>-500.00</b>
Legal & Professional Services			
Legal & Professional Services		2,000.00	-2,000.00
Marching Band			
Marching Band	326.62	2,500.00	-2,173.38
Band Camp			
Band Camp	446.79	2,500.00	-2,053.21
Field Paint	725.67	1,000.00	-274.33
Hospitality - Band Camp		500.00	-500.00
Instruction - Band Camp	9,350.00	11,750.00	-2,400.00
<b>Total Band Camp</b>	<b>10,522.46</b>	<b>15,750.00</b>	<b>-5,227.54</b>

# Cherokee Bluff Band Association

## Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

June 2023 - May 2024

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Equipment - Instruments	40.64	500.00	-459.36
Equipment - Non Instrument or Guard	2,362.03	1,000.00	1,362.03
Equipment - Percussion	3,660.75	2,000.00	1,660.75
Fall Drill & Music Design	2,250.00	6,000.00	-3,750.00
Instruction - 1099	16,350.00	14,250.00	2,100.00
Performance Fees	300.00	150.00	150.00
Props	3,958.15	5,000.00	-1,041.85
Student Leadership Training		500.00	-500.00
Transportation & Logistics		250.00	-250.00
Uniform Cleaning		1,500.00	-1,500.00
<b>Total Marching Band</b>	<b>39,770.65</b>	<b>49,400.00</b>	<b>-9,629.35</b>
Office Supplies			
Office Supplies - General	505.57	364.00	141.57
Office Supplies - Software	564.99	1,010.00	-445.01
<b>Total Office Supplies</b>	<b>1,070.56</b>	<b>1,374.00</b>	<b>-303.44</b>
Other Business Expenses			
Returns/Refund	360.00		360.00
<b>Total Other Business Expenses</b>	<b>360.00</b>		<b>360.00</b>
Professional Development	140.00	400.00	-260.00
Student Sponsorship Costs		1,000.00	-1,000.00
<b>Total Expenses</b>	<b>\$47,575.71</b>	<b>\$94,249.00</b>	<b>\$ -46,673.29</b>
<b>NET OPERATING INCOME</b>	<b>\$38,807.83</b>	<b>\$8,951.00</b>	<b>\$29,856.83</b>
Other Income			
Interest Income	1.66		1.66
Other Miscellaneous Income	31.17		31.17
<b>Total Other Income</b>	<b>\$32.83</b>	<b>\$0.00</b>	<b>\$32.83</b>
Other Expenses			
Other Miscellaneous Expense	230.20		230.20
<b>Total Other Expenses</b>	<b>\$230.20</b>	<b>\$0.00</b>	<b>\$230.20</b>
<b>NET OTHER INCOME</b>	<b>\$ -197.37</b>	<b>\$0.00</b>	<b>\$ -197.37</b>
<b>NET INCOME</b>	<b>\$38,610.46</b>	<b>\$8,951.00</b>	<b>\$29,659.46</b>