#### Balance Sheet

As of November 30, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	22.224.24
102 Savings	20,004.64
107 TOTAL BUS CHK (0860)	26,779.01
Regions Checking	50,324.51
Regions Savings	20,001.23
Total Bank Accounts	\$117,109.39
Accounts Receivable	
110 Accounts Receivable (A/R)	307.39
Total Accounts Receivable	\$307.39
Other Current Assets	
108 Undeposited Funds	8,309.76
220 Student Account Credits	3,214.50
Allowance for Bad Debts	0.00
AR Offset	433.95
Student Credits to be Applied	0.00
Uncategorized Asset	0.00
Total Other Current Assets	\$11,958.21
Total Current Assets	\$129,374.99
Fixed Assets	
305 Concessions Equipment	2,649.96
Accumulated Depreciation	-4,389.00
Other Asset	2,553.00
Trailer & Equipment	12,762.83
Total Fixed Assets	\$13,576.79
Other Assets	
Cash Boxes	0.00
Total Other Assets	\$0.00
TOTAL ASSETS	\$142,951.78
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00

#### Balance Sheet

As of November 30, 2023

	TOTAL
Equity	
350 Retained Earnings	112,145.33
Opening Balance Equity	0.00
Net Income	30,806.45
Total Equity	\$142,951.78
TOTAL LIABILITIES AND EQUITY	\$142,951.78

#### Profit and Loss

	TOTAL
Income	
Band Store Income	3.00
Middle School	104.00
Total Band Store Income	107.00
Concert Band Income	5.00
High School	5.00
Middle School	1,253.76
Total Concert Band Income	1,258.76
Concessions Income	33,994.07
Direct Support - Corporate Sponsorship	13,400.00
Fundraisers	0.400.00
Cookie Dough HS	9,468.00
Cookie Dough MS	13,462.10 <b>22,930.10</b>
Total Fundraisers	
Marching Band Income	28,944.14
School Instrument Usage	107.75
High School	167.75
Middle School	1,200.00 <b>1,367.75</b>
Total School Instrument Usage	
Services	35.00
Spirit Wear Income	8,965.02
Uniforms	1 400 00
Color Guard	1,400.00 1,450.00
Middle School	2,850.00
Total Uniforms	
Total Income	\$113,851.84
Cost of Goods Sold	
Band Store	212.22
Middle School	249.82
Total Band Store	249.82
Concessions - COGS	15,922.00
Fundraiser - COGS	250.00
Cookie Dough HS - COGS	3,999.26
Total Fundraiser - COGS	4,249.26
Spirit Wear Production	1,477.37
Uniforms COGS	
Color Guard	3,021.22
Marching Band	7,520.44

#### Profit and Loss

	TOTAL
Middle School	-50.00
Total Uniforms COGS	10,491.66
Total Cost of Goods Sold	\$32,390.11
GROSS PROFIT	\$81,461.73
Expenses	
Awards	
High School	459.10
Senior Awards	90.93
Total Awards	550.03
Bank Charges & Fees	7.00
Discounts given	56.40
QuickBooks Payments Fees	486.25
Total Bank Charges & Fees	549.65
Concert Band	136.99
Concert Music HS	82.99
Instruction - 1099	3,875.00
Instrument Purchases	
High School	486.08
Middle School	449.67
Total Instrument Purchases	935.75
Performance Fees HS	660.00
Performance Fees MS	1,045.00
Total Concert Band	6,735.73
Hospitality	99.47
Instrument Repairs & Maintenance	
High School	235.00
Middle School	478.50
Total Instrument Repairs & Maintenance	713.50
Legal & Professional Services	700.00
Marching Band	326.62
Band Camp	446.79
Field Paint	725.67
Instruction - Band Camp	9,350.00
Total Band Camp	10,522.46
Equipment - Instruments	40.64
Equipment - Non Instrument or Guard	2,362.03
Equipment - Percussion	3,660.75
Fall Drill & Music Design	2,250.00
Instruction - 1099	16,350.00
Performance Fees	300.00

#### Profit and Loss

	TOTAL
Props	3,958.15
Total Marching Band	39,770.65
Office Supplies	
Office Supplies - General	505.57
Office Supplies - Software	564.99
Total Office Supplies	1,070.56
Other Business Expenses	222.02
Returns/Refund	360.00
Total Other Business Expenses	360.00
Professional Development	140.00
Total Expenses	\$50,689.59
NET OPERATING INCOME	\$30,772.14
Other Income	
Interest Income	1.98
Other Miscellaneous Income	83.65
Total Other Income	\$85.63
Other Expenses	54.00
Other Miscellaneous Expense	51.32
Total Other Expenses	\$51.32
NET OTHER INCOME	\$34.31
NET INCOME	\$30,806.45

Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Income			
Band Store Income	3.00		3.00
Middle School	104.00	700.00	-596.00
Total Band Store Income	107.00	700.00	-593.00
Concert Band Income			
High School	5.00	1,000.00	-995.00
Middle School	1,253.76		1,253.76
Total Concert Band Income	1,258.76	1,000.00	258.76
Concessions Income	33,994.07	36,000.00	-2,005.93
Direct Support - Corporate Sponsorship	13,400.00	11,000.00	2,400.00
Fundraisers			
Cookie Dough HS	9,468.00	16,000.00	-6,532.00
Cookie Dough MS	13,462.10	24,000.00	-10,537.90
Rockathon MS		0.00	0.00
Total Fundraisers	22,930.10	40,000.00	-17,069.90
Marching Band Income	28,944.14	22,000.00	6,944.14
School Instrument Usage			
High School	167.75	0.00	167.75
Middle School	1,200.00	900.00	300.00
Total School Instrument Usage	1,367.75	900.00	467.75
Services	35.00		35.00
Spirit Wear Income	8,965.02	7,500.00	1,465.02
Uniforms			
Color Guard	1,400.00	1,600.00	-200.00
Marching Band		2,000.00	-2,000.00
Middle School	1,450.00	1,600.00	-150.00
Total Uniforms	2,850.00	5,200.00	-2,350.00
Total Income	\$113,851.84	\$124,300.00	\$ -10,448.16
Cost of Goods Sold			
Band Store			
High School		100.00	-100.00
Middle School	249.82	850.00	-600.18
Total Band Store	249.82	950.00	-700.18
Concessions - COGS	15,922.00	17,500.00	-1,578.00
Fundraiser - COGS	250.00		250.00
Cookie Dough HS - COGS	3,999.26	0.00	3,999.26
Cookie Dough MS- COGS		0.00	0.00
Rockathon - COGS		0.00	0.00
Total Fundraiser - COGS	4,249.26	0.00	4,249.26
Spirit Wear Production	1,477.37	6,000.00	-4,522.63
Uniforms COGS			
Color Guard	3,021.22	3,400.00	-378.78

Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Marching Band	7,520.44	2,000.00	5,520.44
Middle School	-50.00	1,000.00	-1,050.00
Total Uniforms COGS	10,491.66	6,400.00	4,091.66
Total Cost of Goods Sold	\$32,390.11	\$30,850.00	\$1,540.11
GROSS PROFIT	\$81,461.73	\$93,450.00	\$ -11,988.27
Expenses			
Awards			
High School	459.10	0.00	459.10
Middle School		0.00	0.00
Senior Awards	90.93	200.00	-109.07
Total Awards	550.03	200.00	350.03
Bank Charges & Fees	7.00	100.00	-93.00
Discounts given	56.40	75.00	-18.60
QuickBooks Payments Fees	486.25	450.00	36.25
Total Bank Charges & Fees	549.65	625.00	-75.35
Concert Band	136.99		136.99
Concert Music HS	82.99	300.00	-217.01
Concert Music MS		300.00	-300.00
Instruction - 1099	3,875.00	3,100.00	775.00
Instrument Purchases			
High School	486.08	3,499.98	-3,013.90
Middle School	449.67	2,500.02	-2,050.35
Total Instrument Purchases	935.75	6,000.00	-5,064.25
Performance Fees HS	660.00	900.00	-240.00
Performance Fees MS	1,045.00	700.00	345.00
Total Concert Band	6,735.73	11,300.00	-4,564.27
Hospitality	99.47	500.00	-400.53
Instrument Repairs & Maintenance			
High School	235.00	0.00	235.00
Middle School	478.50	0.00	478.50
Total Instrument Repairs & Maintenance	713.50	0.00	713.50
Jazz Band Expenses			
Jazz Band Music		0.00	0.00
Total Jazz Band Expenses		0.00	0.00
Legal & Professional Services	700.00	0.00	700.00
Marching Band	326.62	2,000.00	-1,673.38
Band Camp	446.79	2,500.00	-2,053.21
Field Paint	725.67	1,000.00	-274.33
Hospitality - Band Camp		500.00	-500.00
Instruction - Band Camp	9,350.00	11,750.00	-2,400.00
Total Band Camp	10,522.46	15,750.00	-5,227.54

Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Equipment - Instruments	40.64	500.00	-459.36
Equipment - Non Instrument or Guard	2,362.03	1,000.00	1,362.03
Equipment - Percussion	3,660.75	2,000.00	1,660.75
Fall Drill & Music Design	2,250.00	2,000.00	250.00
Instruction - 1099	16,350.00	14,250.00	2,100.00
Performance Fees	300.00	150.00	150.00
Props	3,958.15	5,000.00	-1,041.85
Student Leadership Training		500.00	-500.00
Transportation & Logistics		200.00	-200.00
Uniform Cleaning		0.00	0.00
Total Marching Band	39,770.65	43,350.00	-3,579.35
Office Supplies		# (# (# (# (# (# (# (# (# (# (# (# (# (#	
Office Supplies - General	505.57	232.00	273.57
Office Supplies - Software	564.99	1,010.00	-445.01
Total Office Supplies	1,070.56	1,242.00	-171.44
Other Business Expenses			
Returns/Refund	360.00		360.00
Total Other Business Expenses	360.00		360.00
Professional Development	140.00	400.00	-260.00
Student Sponsorship Costs		400.00	-400.00
Total Expenses	\$50,689.59	\$58,017.00	\$ -7,327.41
NET OPERATING INCOME	\$30,772.14	\$35,433.00	\$ -4,660.86
Other Income			4.00
Interest Income	1.98		1.98
Other Miscellaneous Income	83.65		83.6
otal Other Income	\$85.63	\$0.00	\$85.6
Other Expenses			
Other Miscellaneous Expense	51.32		51.3
otal Other Expenses	\$51.32	\$0.00	\$51.3
NET OTHER INCOME	\$34.31	\$0.00	\$34.3
NET INCOME	\$30,806.45	\$35,433.00	\$ -4,626.5