

# Cherokee Bluff Band Association

## Balance Sheet

As of April 30, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
102 Savings	20,003.47
107 TOTAL BUS CHK (0860)	26,375.75
Regions Checking	20,447.35
Regions Savings	20,000.07
<b>Total Bank Accounts</b>	<b>\$86,826.64</b>
Accounts Receivable	
110 Accounts Receivable (A/R)	-250.06
<b>Total Accounts Receivable</b>	<b>\$ -250.06</b>
Other Current Assets	
108 Undeposited Funds	4,685.39
Allowance for Bad Debts	300.00
Student Credits to be Applied	75.40
Uncategorized Asset	0.00
<b>Total Other Current Assets</b>	<b>\$5,060.79</b>
<b>Total Current Assets</b>	<b>\$91,637.37</b>
Fixed Assets	
305 Concessions Equipment	2,649.96
Trailer & Equipment	7,341.70
<b>Total Fixed Assets</b>	<b>\$9,991.66</b>
Other Assets	
Cash Boxes	0.00
<b>Total Other Assets</b>	<b>\$0.00</b>
<b>TOTAL ASSETS</b>	<b>\$101,629.03</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
<b>Total Current Liabilities</b>	<b>\$0.00</b>
Long-Term Liabilities	
220 Student Account Credits	-3,208.50
<b>Total Long-Term Liabilities</b>	<b>\$ -3,208.50</b>
<b>Total Liabilities</b>	<b>\$ -3,208.50</b>
Equity	
350 Retained Earnings	80,004.96
Opening Balance Equity	0.00
Net Income	24,832.57
<b>Total Equity</b>	<b>\$104,837.53</b>

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	TOTAL
TOTAL LIABILITIES AND EQUITY	\$101,629.03

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# Cherokee Bluff Band Association

## Profit and Loss June 2022 - April 2023

	TOTAL
Income	
Band Store Income	
High School	18.00
Middle School	896.30
<b>Total Band Store Income</b>	<b>914.30</b>
Concert Band Income	
High School	887.74
Middle School	2,355.10
<b>Total Concert Band Income</b>	<b>3,242.84</b>
Concessions Income	35,725.89
Direct Support - Corporate Sponsorship	11,000.00
Direct Support - Gifts	1,515.35
Fundraisers	
Cookie Dough HS	16,185.00
Cookie Dough MS	24,459.50
Rockathon MS	6,317.75
<b>Total Fundraisers</b>	<b>46,962.25</b>
Marching Band Income	25,286.16
QuickBooks Payments Sales	80.00
Sales of Product Income	0.00
School Instrument Usage	
High School	137.00
Middle School	875.00
<b>Total School Instrument Usage</b>	<b>1,012.00</b>
Spirit Wear Income	7,413.79
Student Paid Activities	278.20
Uniforms	
Color Guard	1,033.09
Middle School	1,575.60
<b>Total Uniforms</b>	<b>2,608.69</b>
<b>Total Income</b>	<b>\$136,039.47</b>
Cost of Goods Sold	
Band Store	
High School	285.92
Middle School	1,040.76
<b>Total Band Store</b>	<b>1,326.68</b>
Concessions - COGS	16,383.29
Fundraiser - COGS	
Cookie Dough HS - COGS	9,002.80
Cookie Dough MS- COGS	13,520.00
Rockathon - COGS	561.85
<b>Total Fundraiser - COGS</b>	<b>23,084.65</b>
Spirit Wear Production	7,618.50

	TOTAL
Uniforms COGS	
Color Guard	2,209.89
Marching Band	1,978.75
Middle School	1,540.00
<b>Total Uniforms COGS</b>	<b>5,728.64</b>
<b>Total Cost of Goods Sold</b>	<b>\$54,141.76</b>
<b>GROSS PROFIT</b>	<b>\$81,897.71</b>
Expenses	
Awards	
Middle School	284.52
Senior Awards	491.97
<b>Total Awards</b>	<b>776.49</b>
Bank Charges & Fees	220.44
Discounts given	74.57
<b>Total Bank Charges &amp; Fees</b>	<b>295.01</b>
Concert Band	
Concert Music HS	396.97
Concert Music MS	716.91
Instruction - 1099	5,250.00
Instrument Purchases	
High School	680.71
Middle School	1,804.46
<b>Total Instrument Purchases</b>	<b>2,485.17</b>
Performance Fees HS	1,135.00
Performance Fees MS	1,580.00
<b>Total Concert Band</b>	<b>11,564.05</b>
Hospitality	710.50
Instrument Repairs & Maintenance	
High School	341.50
Middle School	408.00
<b>Total Instrument Repairs &amp; Maintenance</b>	<b>749.50</b>
Jazz Band Expenses	
Jazz Band Music	456.00
<b>Total Jazz Band Expenses</b>	<b>456.00</b>
Legal & Professional Services	1,876.00
Marching Band	2,173.13
Band Camp	336.64
Field Paint	1,050.00
Instruction - Band Camp	9,350.00
<b>Total Band Camp</b>	<b>10,736.64</b>
Equipment - Percussion	1,656.30
Fall Drill & Music Design	6,000.00
Instruction - 1099	12,750.00
Performance Fees	150.00
Props	315.89
Trip	0.00
Uniform Cleaning	2,197.44
<b>Total Marching Band</b>	<b>35,979.40</b>

	TOTAL
Office Supplies	
Copies & Printing	70.47
Office Supplies - General	302.97
Office Supplies - Software	1,008.47
<b>Total Office Supplies</b>	<b>1,381.91</b>
Other Business Expenses	
Returns/Refund	1,118.57
<b>Total Other Business Expenses</b>	<b>1,118.57</b>
Postage & Delivery	19.99
Professional Development	120.00
QuickBooks Payments Fees	853.09
Student Paid Activities Expenses	1,501.00
<b>Total Expenses</b>	<b>\$57,401.51</b>
<b>NET OPERATING INCOME</b>	<b>\$24,496.20</b>
Other Income	
Interest Income	2.38
Other Miscellaneous Income	444.99
<b>Total Other Income</b>	<b>\$447.37</b>
Other Expenses	
Other Miscellaneous Expense	111.00
<b>Total Other Expenses</b>	<b>\$111.00</b>
<b>NET OTHER INCOME</b>	<b>\$336.37</b>
<b>NET INCOME</b>	<b>\$24,832.57</b>

# Cherokee Bluff Band Association

## Budget vs. Actuals: 2022-2023 Budget - FY23 P&L

June 2022 - May 2023

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
Band Store Income			
High School	18.00		18.00
Middle School	896.30	1,000.00	-103.70
<b>Total Band Store Income</b>	<b>914.30</b>	<b>1,000.00</b>	<b>-85.70</b>
Concert Band Income			
High School	937.74	1,150.00	-212.26
Middle School	2,355.10		2,355.10
<b>Total Concert Band Income</b>	<b>3,292.84</b>	<b>1,150.00</b>	<b>2,142.84</b>
Concessions Income	35,725.89	36,500.00	-774.11
Direct Support - Corporate Sponsorship	11,000.00	8,500.00	2,500.00
Direct Support - Gifts	1,515.35	2,000.00	-484.65
Fundraisers			
Cookie Dough HS	16,185.00		16,185.00
Cookie Dough MS	24,459.50	36,000.00	-11,540.50
Rockathon MS	6,317.75	6,000.00	317.75
<b>Total Fundraisers</b>	<b>46,962.25</b>	<b>42,000.00</b>	<b>4,962.25</b>
Marching Band Income	37,785.76	39,250.00	-1,464.24
QuickBooks Payments Sales	80.00		80.00
Sales of Product Income	0.00		0.00
School Instrument Usage			
High School	187.00	3,450.00	-3,263.00
Middle School	875.00	1,000.00	-125.00
<b>Total School Instrument Usage</b>	<b>1,062.00</b>	<b>4,450.00</b>	<b>-3,388.00</b>
Spirit Wear Income	7,413.79	6,000.00	1,413.79
Student Paid Activities	278.20		278.20
Uniforms			
Color Guard	1,033.09	1,000.00	33.09
Marching Band		2,000.00	-2,000.00
Middle School	1,575.60	1,000.00	575.60
<b>Total Uniforms</b>	<b>2,608.69</b>	<b>4,000.00</b>	<b>-1,391.31</b>
<b>Total Income</b>	<b>\$148,639.07</b>	<b>\$144,850.00</b>	<b>\$3,789.07</b>
<b>Cost of Goods Sold</b>			
Band Store			
High School	285.92	500.00	-214.08
Middle School	1,040.76	1,500.00	-459.24
<b>Total Band Store</b>	<b>1,326.68</b>	<b>2,000.00</b>	<b>-673.32</b>
Concessions - COGS	16,383.29	11,000.00	5,383.29
Fundraiser - COGS			
Cookie Dough HS - COGS	9,002.80		9,002.80
Cookie Dough MS- COGS	13,520.00	19,000.00	-5,480.00
Rockathon - COGS	561.85		561.85

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
<b>Total Fundraiser - COGS</b>	<b>23,084.65</b>	<b>19,000.00</b>	<b>4,084.65</b>
Spirit Wear Production	7,618.50	6,000.00	1,618.50
Uniforms COGS			
Color Guard	2,209.89	3,400.00	-1,190.11
Marching Band	1,978.75	9,900.00	-7,921.25
Middle School	1,540.00	1,000.00	540.00
<b>Total Uniforms COGS</b>	<b>5,728.64</b>	<b>14,300.00</b>	<b>-8,571.36</b>
<b>Total Cost of Goods Sold</b>	<b>\$54,141.76</b>	<b>\$52,300.00</b>	<b>\$1,841.76</b>
GROSS PROFIT	<b>\$94,497.31</b>	<b>\$92,550.00</b>	<b>\$1,947.31</b>
Expenses			
Awards			
High School		3,500.00	-3,500.00
Middle School	284.52	500.00	-215.48
Senior Awards	491.97	500.00	-8.03
<b>Total Awards</b>	<b>776.49</b>	<b>4,500.00</b>	<b>-3,723.51</b>
Bank Charges & Fees	220.44	350.00	-129.56
Discounts given	74.57		74.57
<b>Total Bank Charges &amp; Fees</b>	<b>295.01</b>	<b>350.00</b>	<b>-54.99</b>
Concert Band			
Concert Music HS	396.97	1,000.00	-603.03
Concert Music MS	716.91	1,000.00	-283.09
Instruction - 1099	5,250.00	6,000.00	-750.00
Instrument Purchases			
High School	680.71	2,000.00	-1,319.29
Middle School	3,386.19	2,000.00	1,386.19
<b>Total Instrument Purchases</b>	<b>4,066.90</b>	<b>4,000.00</b>	<b>66.90</b>
Performance Fees HS	1,135.00		1,135.00
Performance Fees MS	1,580.00	4,350.00	-2,770.00
Transportation & Logistics		1,000.00	-1,000.00
<b>Total Concert Band</b>	<b>13,145.78</b>	<b>17,350.00</b>	<b>-4,204.22</b>
Hospitality	710.50	2,500.00	-1,789.50
Instrument Repairs & Maintenance			
High School	341.50	2,000.00	-1,658.50
Middle School	408.00	1,000.00	-592.00
<b>Total Instrument Repairs &amp; Maintenance</b>	<b>749.50</b>	<b>3,000.00</b>	<b>-2,250.50</b>
Jazz Band Expenses		1,000.00	-1,000.00
Jazz Band Music	456.00	1,000.00	-544.00
<b>Total Jazz Band Expenses</b>	<b>456.00</b>	<b>2,000.00</b>	<b>-1,544.00</b>
Legal & Professional Services	1,876.00	735.95	1,140.05
Marching Band	2,173.13	500.00	1,673.13
Band Camp	336.64	2,500.00	-2,163.36
Field Paint	1,050.00		1,050.00
Hospitality - Band Camp		1,000.00	-1,000.00
Instruction - Band Camp	9,350.00	11,500.00	-2,150.00
<b>Total Band Camp</b>	<b>10,736.64</b>	<b>15,000.00</b>	<b>-4,263.36</b>
Equipment - Instruments		500.00	-500.00
Equipment - Non Instrument or Guard		1,000.00	-1,000.00

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Equipment - Percussion	1,656.30	2,500.00	-843.70
Fall Drill & Music Design	6,000.00	6,000.00	0.00
Instruction - 1099	12,750.00	15,000.00	-2,250.00
Performance Fees	150.00	1,500.00	-1,350.00
Props	315.89	2,500.00	-2,184.11
Student Leadership Training		500.00	-500.00
Transportation & Logistics		500.00	-500.00
Trip	0.00		0.00
Uniform Cleaning	2,197.44	1,500.00	697.44
<b>Total Marching Band</b>	<b>35,979.40</b>	<b>47,000.00</b>	<b>-11,020.60</b>
Office Supplies			
Copies & Printing	70.47		70.47
Office Supplies - General	302.97	200.00	102.97
Office Supplies - Software	1,008.47	1,549.00	-540.53
<b>Total Office Supplies</b>	<b>1,381.91</b>	<b>1,749.00</b>	<b>-367.09</b>
Other Business Expenses			
Returns/Refund	1,118.57		1,118.57
<b>Total Other Business Expenses</b>	<b>1,118.57</b>		<b>1,118.57</b>
Postage & Delivery	19.99	20.00	-0.01
Professional Development	120.00	400.00	-280.00
QuickBooks Payments Fees	882.67	800.00	82.67
Student Paid Activities Expenses	1,501.00		1,501.00
Student Sponsorship Costs		1,000.00	-1,000.00
<b>Total Expenses</b>	<b>\$59,012.82</b>	<b>\$81,404.95</b>	<b>\$ -22,392.13</b>
<b>NET OPERATING INCOME</b>	<b>\$35,484.49</b>	<b>\$11,145.05</b>	<b>\$24,339.44</b>
Other Income			
Interest Income	2.38		2.38
Other Miscellaneous Income	444.99		444.99
<b>Total Other Income</b>	<b>\$447.37</b>	<b>\$0.00</b>	<b>\$447.37</b>
Other Expenses			
Other Miscellaneous Expense	111.00		111.00
<b>Total Other Expenses</b>	<b>\$111.00</b>	<b>\$0.00</b>	<b>\$111.00</b>
<b>NET OTHER INCOME</b>	<b>\$336.37</b>	<b>\$0.00</b>	<b>\$336.37</b>
<b>NET INCOME</b>	<b>\$35,820.86</b>	<b>\$11,145.05</b>	<b>\$24,675.81</b>



# Cherokee Bluff Band Association

## Budget Overview: 2023-2024 Budget - FY24 P&L

June 2023 - May 2024

	TOTAL
<b>Income</b>	
Band Store Income	
Middle School	1,000.00
<b>Total Band Store Income</b>	<b>1,000.00</b>
Concert Band Income	
High School	1,000.00
<b>Total Concert Band Income</b>	<b>1,000.00</b>
Concessions Income	36,000.00
Direct Support - Corporate Sponsorship	11,000.00
Fundraisers	
Cookie Dough HS	16,000.00
Cookie Dough MS	24,000.00
Rockathon MS	6,000.00
<b>Total Fundraisers</b>	<b>46,000.00</b>
Marching Band Income	47,000.00
School Instrument Usage	
High School	2,000.00
Middle School	900.00
<b>Total School Instrument Usage</b>	<b>2,900.00</b>
Spirit Wear Income	7,500.00
Uniforms	
Color Guard	1,600.00
Marching Band	2,000.00
Middle School	1,600.00
<b>Total Uniforms</b>	<b>5,200.00</b>
<b>Total Income</b>	<b>\$157,600.00</b>
<b>Cost of Goods Sold</b>	
Band Store	
High School	300.00
Middle School	1,100.00
<b>Total Band Store</b>	<b>1,400.00</b>
Concessions - COGS	17,500.00
Fundraiser - COGS	
Cookie Dough HS - COGS	9,000.00
Cookie Dough MS- COGS	13,500.00
Rockathon - COGS	600.00
<b>Total Fundraiser - COGS</b>	<b>23,100.00</b>
Spirit Wear Production	6,000.00
Uniforms COGS	
Color Guard	3,400.00
Marching Band	2,000.00
Middle School	1,000.00

	TOTAL
<b>Total Uniforms COGS</b>	<b>6,400.00</b>
<b>Total Cost of Goods Sold</b>	<b>\$54,400.00</b>
GROSS PROFIT	<b>\$103,200.00</b>
Expenses	
Awards	
High School	3,500.00
Middle School	500.00
Senior Awards	500.00
<b>Total Awards</b>	<b>4,500.00</b>
Bank Charges & Fees	100.00
Discounts given	75.00
<b>Total Bank Charges &amp; Fees</b>	<b>175.00</b>
Concert Band	
Concert Music HS	900.00
Concert Music MS	900.00
Instruction - 1099	14,800.00
Instrument Purchases	
High School	7,000.00
Middle School	5,000.00
<b>Total Instrument Purchases</b>	<b>12,000.00</b>
Performance Fees HS	1,200.00
Performance Fees MS	1,700.00
<b>Total Concert Band</b>	<b>31,500.00</b>
Hospitality	1,000.00
Instrument Repairs & Maintenance	
High School	750.00
Middle School	750.00
<b>Total Instrument Repairs &amp; Maintenance</b>	<b>1,500.00</b>
Jazz Band Expenses	
Jazz Band Music	500.00
<b>Total Jazz Band Expenses</b>	<b>500.00</b>
Legal & Professional Services	2,000.00
Marching Band	2,500.00
Band Camp	2,500.00
Field Paint	1,000.00
Hospitality - Band Camp	500.00
Instruction - Band Camp	11,750.00
<b>Total Band Camp</b>	<b>15,750.00</b>
Equipment - Instruments	500.00
Equipment - Non Instrument or Guard	1,000.00
Equipment - Percussion	2,000.00
Fall Drill & Music Design	6,000.00
Instruction - 1099	14,250.00
Performance Fees	150.00
Props	5,000.00
Student Leadership Training	500.00
Transportation & Logistics	250.00
Uniform Cleaning	1,500.00

	TOTAL
<b>Total Marching Band</b>	<b>49,400.00</b>
Office Supplies	
Office Supplies - General	364.00
Office Supplies - Software	1,010.00
<b>Total Office Supplies</b>	<b>1,374.00</b>
Professional Development	400.00
QuickBooks Payments Fees	900.00
Student Sponsorship Costs	1,000.00
<b>Total Expenses</b>	<b>\$94,249.00</b>
NET OPERATING INCOME	<b>\$8,951.00</b>
NET INCOME	<b>\$8,951.00</b>