### Balance Sheet

As of December 31, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	00 004 00
102 Savings	20,004.80
107 TOTAL BUS CHK (0860)	27,986.97 43,953.57
Regions Checking	20,001.40
Regions Savings	\$111,946.74
Total Bank Accounts	\$111,540.74
Accounts Receivable	007.00
110 Accounts Receivable (A/R)	307.39
Total Accounts Receivable	\$307.39
Other Current Assets	0.000.70
108 Undeposited Funds	8,309.76
220 Student Account Credits	3,214.50
Allowance for Bad Debts	0.00 433.95
AR Offset	0.00
Student Credits to be Applied	0.00
Uncategorized Asset	\$11,958.21
Total Other Current Assets	
Total Current Assets	\$124,212.34
Fixed Assets	
305 Concessions Equipment	2,649.96
Accumulated Depreciation	-4,389.00
Other Asset	2,553.00
Trailer & Equipment	12,762.83
Total Fixed Assets	\$13,576.79
Other Assets	
Cash Boxes	100.00
Total Other Assets	\$100.00
TOTAL ASSETS	\$137,889.13
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00

### Balance Sheet

As of December 31, 2023

	TOTAL
Equity	
350 Retained Earnings	112,145.33
Opening Balance Equity	0.00
Net Income	25,743.80
Total Equity	\$137,889.13
TOTAL LIABILITIES AND EQUITY	\$137,889.13

### Profit and Loss

Income		TOTAL
Ball Soften Income         104.00           Concert Band Income         5.00           Middle School         2.123.76           Total Concert Band Income         3,994.07           Total Concert Band Income         33,994.07           Direct Support - Corporate Sponsorship         13,400.00           Cockie Duogh HS         9,468.00           Cockie Dough MS         13,462.10           Total Fundraisers         25,995.01           Marching Band Income         28,944.14           Quick Books Payments Sales         0.00           School Instrument Usage         167.75           High School         1,200.00           Middle School         1,200.00           Spirit Wear Income         10,484.02           Uniforms         10,480.00           Total Color Quard         1,400.00           Middle School         1,450.00           Total Innome         2,850.00           Total Innome         249.82           Cost of Goods Sold         249.82           Band Store         249.82           Total Band Store         249.82           Concessions - COGS         18,290.00           Total Fundraiser - COGS         3,999.26           Total Fundraiser	Income	1.0 CHAM
Total Band Store Income         107.00           Concert Band Income         5.00           High School         2,123.76           Total Concert Band Income         2,128.76           Concessions Income         33,994.07           Direct Support - Corporate Sponsorship         3,020.00           Fundraisers         3,020.00           Cookie Dough MS         9,468.00           Cookie Dough MS         13,462.10           Marching Band Income         28,944.14           QuickBooks Payments Sales         25,950.10           School Instrument Usage         167.75           High School         1,200.00           Middle School Instrument Usage         1,367.75           Services         35.00           Spirit Wear Income         1,460.00           Uniforms         1,400.00           Middle School         1,400.00           Middle School         2,480.00           Total Uniforms         \$119,260.40           Band Store         \$1,450.00           Total Indoore         \$119,260.40           Cost of Goods Sold         \$2,480.00           Band Store         \$1,450.00           Total Band Store         \$249.82           Concessions - COGS <td>Band Store Income</td> <td></td>	Band Store Income	
Concert Band Income         5.00           High School         2,123.76           Total Concert Band Income         2,123.76           Concessions Income         33,994.07           Direct Support - Corporate Sponsorship         13,400.00           Fundraisers         3,020.00           Cookie Dough HS         9,468.00           Cookie Dough MS         13,462.10           Total Fundraisers         25,950.10           Marching Band Income         28,944.14           QuickBooks Payments Sales         0.00           School Instrument Usage         167.75           High School         1,200.00           Middle School         1,200.00           Total School Instrument Usage         1,367.75           Services         35.00           Spirit Wear Income         10,484.02           Uniforms         2,850.00           Total Informe         249.82           Cost of Goods Sold         249.82           European Cogs         249.82 </td <td>Middle School</td> <td></td>	Middle School	
High School         5.00           Middle School         2,123.76           Concest Band Income         3,994.07           Concessions Income         33,994.07           Direct Support - Corporate Sponsorship         13,400.00           Fundraisers         3,020.00           Cookie Dough MS         9,468.00           Cookie Dough MS         13,462.10           Total Fundraisers         25,950.10           Marching Band Income         29,944.14           QuickBooks Payments Sales         0.00           School Instrument Usage         167.75           High School         1,200.00           Middle School         1,200.00           Total School Instrument Usage         35.00           Services         35.00           Spirit Wear Income         10,484.02           Uniforms         1,450.00           Middle School         1,450.00           Middle School         2,850.00           Total Income         \$119,260.8           Total Income         \$119,260.8           Total Income         \$119,260.8           Band Store         249,82           Concessions - COGS         276.40           Conkie Dough HS - COGS         3,999.26	Total Band Store Income	107.00
High School         2,123.76           Total Concert Band Income         2,128.76           Concessions Income         33,994.07           Direct Support - Corporate Sponsorship         13,400.00           Fundraisers         3,020.00           Cookie Dough HS         9,468.00           Cookie Dough MS         13,462.10           Total Fundraisers         25,950.10           Marching Band Income         28,944.14           QuickBooks Payments Sales         0.00           School Instrument Usage         167.75           Middle School         1,200.00           Total School Instrument Usage         1,367.75           Services         55.00           Spirit Wear Income         10,484.02           Uniforms         10,480.00           Middle School         1,400.00           Middle School         1,450.00           Total Uniforms         2,850.00           Total Income         \$119,260.84           Cost of Goods Sold         249.82           Band Store         1,450.00           Middle School         249.82           Total Band Store         249.82           Concessions - COGS         276.40           Fundraiser - COGS <td< td=""><td>Concert Band Income</td><td></td></td<>	Concert Band Income	
Total Concert Band Income         2,128.76           Concessions Income         33,994.07           Direct Support - Corporate Sponsorship         13,400.00           Cookie Dough HS         9,468.00           Cookie Dough MS         13,462.10           Total Fundraisers         28,940.14           Marching Band Income         28,941.14           Quick Books Payments Sales         0.00           School Instrument Usage         167.75           High School         1,200.00           Total School Instrument Usage         1,367.75           Services         35.00           Spirit Wear Income         1,400.00           Uniforms         1,400.00           Total Uniforms         2,850.00           Total Uniforms         2,850.00           Total Uniforms         2,850.00           Total Uniforms         2,850.00           Total Uniforms         249.82           Cost of Goods Sold         249.82           Total Band Store         249.82           Fundraiser - COGS         276.40           Fundraiser - COGS         276.40           Concessions - COGS         276.40           Fundraiser - COGS         276.40           Total Fundraiser - COG	High School	
Concessions Income         3,994.07           Direct Support - Corporate Sponsorship         13,400.00           Fundraisers         9,488.00           Cookie Dough HS         13,462.10           Cookie Dough MS         25,950.10           Marching Band Income         28,944.14           QuickBooks Payments Sales         20,000           School Instrument Usage         167.75           High School         1,200.00           Total School Instrument Usage         35.00           Services         35.00           Spirit Wear Income         10,484.02           Uniforms         2,850.00           Total Drome         \$11,960.00           Cost of Goods Sold         \$249.82           Total Band Store         \$249.82           Concessions - COGS         \$249.82           Fundraiser - COGS         \$3,999.26           Cookie Dough HS - COGS         \$3,999.26           Total Fundraiser - COGS         \$2,000.00           Spirit Wear Produ	Middle School	
Direct Support - Corporate Sponsorship         13,400.00           Fundraisers         3,020.00           Cookie Dough HS         13,462.10           Cookie Dough MS         13,462.10           Total Fundraisers         25,950.10           Marching Band Income         28,944.14           QuickBooks Payments Sales         0.00           School Instrument Usage         167.75           High School         1,200.00           Total School Instrument Usage         1,367.75           Services         35.00           Spirit Wear Income         10,484.02           Uniforms         1,400.00           Total Color Guard         1,400.00           Middle School         1,450.00           Total Uniforms         2,850.00           Total Uniforms         2,850.00           Total Bod Store         \$119,260.84           Middle School         249.82           Cost of Goods Sold         249.82           Fundraiser - COGS         18,290.00           Fundraiser - COGS         18,290.00           Fundraiser - COGS         3,999.26           Total Fundraiser - COGS         3,999.26           Total Fundraiser - COGS         4,275.66           Spirit Wear	Total Concert Band Income	
Fundraisers   3,020.00     Cookie Dough MS   9,468.00     Cookie Dough MS   13,462.10     Total Fundraisers   28,944.14     QuickBooks Payments Sales   0,000     School Instrument Usage   16,755     Middle School   1,200.00     Spirit Wear Income   1,367.75     Services   35.00     Spirit Wear Income   1,400.00     Middle School   1,450.00     Total Uniforms   2,850.00     Total Income   2,850.00     Total Income   2,850.00     Total Band Store   2,949.82     Concessions - COGS   2,650.00     Fundraiser - COGS   2,999.26     Total Fundraiser - COGS   2,999.26     Spirit Wear Production   6,920.88     Spirit Wear Production   6,920.88     Color Guard   6,920.88     Spirit Wear Production   6,920.88     Color Guard   6,920.88     Spirit Wear Production   6,920.88     Color Guard   7,250.60     Color Guard	Concessions Income	
Cookie Dough HS         9,468.00           Cookie Dough MS         13,462.10           Total Fundraisers         25,950.10           Marching Band Income         0.00           QuickBooks Payments Sales         0.00           School Instrument Usage         167.75           High School         1,200.00           Total School Instrument Usage         35.00           Services         35.00           Spirit Wear Income         10,484.02           Uniforms         1,450.00           Goof Guard         1,450.00           Middle School         2,850.00           Total Uniforms         2,850.00           Total Income         \$119,260.84           Cost of Goods Sold         249.82           Band Store         249.82           Middle School         249.82           Total Income         \$119,260.84           Cost of Goods Sold         249.82           End Store         249.82           Total Band Store         249.82           Concessions - COGS         3,999.26           Fundraiser - COGS         3,999.26           Cookie Dough HS         269.20.88           Spirit Wear Production         4,920.82           <	Direct Support - Corporate Sponsorship	
Cookie Dough MS         13,462.10           Total Fundraisers         25,950.10           Marching Band Income         28,944.14           QuickBooks Payments Sales         0.00           School Instrument Usage         167.75           High School         1,200.00           Total School Instrument Usage         35.00           Services         35.00           Spirit Wear Income         1,400.00           Uniforms         2,850.00           Total Uniforms         2,850.00           Total Uniforms         2,850.00           Total Income         \$11,920.00           Total Income         \$1,920.00           Earned Store         \$249.82           Concessions - COGS         \$18,290.00           Fundraiser - COGS         \$29.82           Cookie Dough HS - COGS         \$29.00           Total Fundraiser - COGS         \$29.00           Spirit Wear Production         \$29.00	Fundraisers	
Total Fundraisers         25,950.10           Marching Band Income         28,944.14           QuickBooks Payments Sales         0.00           School Instrument Usage         167.75           High School         1,200.00           Milddle School Instrument Usage         35.00           Total School Instrument Usage         35.00           Spirit Wear Income         10,484.02           Uniforms         1,490.00           Middle School         1,450.00           Middle School         2,850.00           Total Uniforms         2,850.00           Total Income         \$119,260.04           Cost of Goods Sold         249.82           Band Store         249.82           Middle School         249.82           Total Band Store         249.82           Concessions - COGS         18,290.00           Fundraiser - COGS         26.00           Cookie Dough HS - COGS         276.40           Spirit Wear Production         6,202.82           Uniforms COGS         6,202.82           Color Guard         3,021.22	Cookie Dough HS	
Marching Band Income         28,944.14           QuickBooks Payments Sales         0.00           School Instrument Usage         167.75           High School         1,200.00           Total School Instrument Usage         1,367.75           Services         35.00           Spirit Wear Income         10,484.02           Uniforms         1,400.00           Middle School         1,450.00           Total Uniforms         2,850.00           Total Uniforms         2,850.00           Total Income         \$119,260.84           Cost of Goods Sold         249.82           Band Store         249.82           Middle School         249.82           Total Band Store         249.82           Concessions - COGS         18,290.00           Fundraiser - COGS         3,999.26           Cokie Dough HS - COGS         3,999.26           Total Fundraiser - COGS         4,275.66           Spirit Wear Production         6,920.88           Uniforms COGS         3,021.22           Color Guard         3,021.22	Cookie Dough MS	
QuickBooks Payment Sales       0.00         School Instrument Usage       167.75         High School       1,200.00         Total School Instrument Usage       1,367.75         Services       35.00         Spirit Wear Income       10,484.02         Uniforms       1,400.00         Middle School       1,450.00         Middle School       1,450.00         Total Uniforms       2,850.00         Total Income       \$119,260.84         Cost of Goods Sold       249.82         Band Store       249.82         Middle School       249.82         Total Band Store       249.82         Concessions - COGS       18,290.00         Fundraiser - COGS       276.40         Cookie Dough HS - COGS       3,999.26         Total Fundraiser - COGS       3,999.26         Total Fundraiser - COGS       4,275.66         Spirit Wear Production       6,920.88         Uniforms COGS       3,021.22         Color Guard       3,021.22	Total Fundraisers	
School Instrument Usage         167.75           High School         1,200.00           Total School Instrument Usage         1,367.75           Services         35.00           Spirit Wear Income         10,480.00           Uniforms         1,400.00           Color Guard         1,450.00           Middle School         2,850.00           Total Income         \$119,260.84           Cost of Goods Sold         249.82           Band Store         249.82           Middle School         249.82           Total Band Store         249.82           Cocksions - COGS         18,290.00           Fundraiser - COGS         276.40           Cookie Dough HS - COGS         3,999.26           Total Fundraiser - COGS         3,999.26           Spirit Wear Production         6,920.88           Uniforms COGS         4,275.66           Spirit Wear Production         6,920.88	Marching Band Income	
High School         167.75           Middle School         1,200.00           Total School Instrument Usage         35.00           Spirit Wear Income         10,484.02           Uniforms         1,400.00           Color Guard         1,450.00           Middle School         1,450.00           Total Uniforms         2,850.00           Total Income         \$119,260.84           Cost of Goods Sold         4           Band Store         249.82           Middle School         249.82           Total Band Store         249.82           Concessions - COGS         18,290.00           Fundraiser - COGS         276.40           Cookie Dough HS - COGS         3,999.26           Total Fundraiser - COGS         3,999.26           Spirit Wear Production         6,920.88           Uniforms COGS         3,021.22           Color Guard         3,021.22	QuickBooks Payments Sales	0.00
Middle School         1,200.00           Total School Instrument Usage         35.00           Services         35.00           Spirit Wear Income         10,484.02           Uniforms         1,400.00           Middle School         1,450.00           Total Uniforms         2,850.00           Total Income         \$119,260.84           Band Store         249.82           Middle School         249.82           Total Band Store         249.82           Middle School         249.82           Total Band Store         249.82           Concessions - COGS         18,290.00           Fundraiser - COGS         3,999.26           Cookie Dough HS - COGS         3,999.26           Total Fundraiser - COGS         4,275.66           Spirit Wear Production         6,920.88           Uniforms COGS         3,021.22           Color Guard         3,021.22	School Instrument Usage	-
Total School Instrument Usage         1,367.75           Services         35.00           Spirit Wear Income         10,484.02           Uniforms         1,400.00           Middle School         1,450.00           Total Uniforms         2,850.00           Total Income         \$119,260.84           Cost of Goods Sold         249.82           Band Store         249.82           Middle School         249.82           Total Band Store         249.82           Concessions - COGS         18,290.00           Fundraiser - COGS         276.40           Cookie Dough HS - COGS         3,999.26           Total Fundraiser - COGS         4,275.66           Spirit Wear Production         6,920.88           Uniforms COGS         3,021.22           Color Guard         3,021.22	High School	
Services         35.00           Spirit Wear Income         10,484.02           Uniforms         1,400.00           Middle School         1,450.00           Total Uniforms         2,850.00           Total Income         \$119,260.84           Cost of Goods Sold         249.82           Band Store         249.82           Middle School         249.82           Total Band Store         249.82           Concessions - COGS         18,290.00           Fundraiser - COGS         276.40           Cookie Dough HS - COGS         3,999.26           Total Fundraiser - COGS         4,275.66           Spirit Wear Production         6,920.88           Uniforms COGS         3,0021.22           Color Guard         7,002.44	Middle School	
Spirit Wear Income         10,484.02           Uniforms         1,400.00           Color Guard         1,450.00           Middle School         1,450.00           Total Uniforms         2,850.00           Total Income         \$119,260.84           Cost of Goods Sold         8and Store           Middle School         249.82           Total Band Store         249.82           Concessions - COGS         18,290.00           Fundraiser - COGS         276.40           Cookie Dough HS - COGS         3,999.26           Total Fundraiser - COGS         4,275.66           Spirit Wear Production         6,920.88           Uniforms COGS         3,021.22           Color Guard         3,021.22	Total School Instrument Usage	
Uniforms       1,400.00         Color Guard       1,450.00         Middle School       1,450.00         Total Uniforms       2,850.00         Total Income       \$119,260.84         Cost of Goods Sold       \$180.00         Band Store       249.82         Middle School       249.82         Total Band Store       249.82         Concessions - COGS       18,290.00         Fundraiser - COGS       276.40         Cookie Dough HS - COGS       3,999.26         Total Fundraiser - COGS       4,275.66         Spirit Wear Production       6,920.88         Uniforms COGS       3,021.22         Color Guard       3,021.22	Services	
Color Guard       1,400.00         Middle School       1,450.00         Total Uniforms       2,850.00         Total Income       \$119,260.84         Cost of Goods Sold       8         Band Store       249.82         Middle School       249.82         Total Band Store       249.82         Concessions - COGS       18,290.00         Fundraiser - COGS       276.40         Cookie Dough HS - COGS       3,999.26         Total Fundraiser - COGS       4,275.66         Spirit Wear Production       6,920.88         Uniforms COGS       3,021.22         Color Guard       3,021.22	Spirit Wear Income	10,484.02
Middle School         1,450.00           Total Uniforms         2,850.00           Total Income         \$119,260.84           Cost of Goods Sold         249.82           Band Store         249.82           Middle School         249.82           Total Band Store         249.82           Concessions - COGS         18,290.00           Fundraiser - COGS         276.40           Cookie Dough HS - COGS         3,999.26           Total Fundraiser - COGS         4,275.66           Spirit Wear Production         6,920.88           Uniforms COGS         3,021.22           Color Guard         3,021.22	Uniforms	
Total Uniforms         2,850.00           Total Income         \$119,260.84           Cost of Goods Sold         249.82           Band Store         249.82           Middle School         249.82           Total Band Store         249.82           Concessions - COGS         18,290.00           Fundraiser - COGS         276.40           Cookie Dough HS - COGS         3,999.26           Total Fundraiser - COGS         4,275.66           Spirit Wear Production         6,920.88           Uniforms COGS         3,021.22           Color Guard         3,021.22	Color Guard	
Total Income         \$119,260.84           Cost of Goods Sold         449.82           Band Store         249.82           Middle School         249.82           Total Band Store         18,290.00           Concessions - COGS         276.40           Fundraiser - COGS         3,999.26           Cookie Dough HS - COGS         3,999.26           Total Fundraiser - COGS         6,920.88           Spirit Wear Production         6,920.88           Uniforms COGS         3,021.22           Color Guard         3,021.22	Middle School	
Cost of Goods Sold         Band Store         Middle School       249.82         Total Band Store       249.82         Concessions - COGS       18,290.00         Fundraiser - COGS       276.40         Cookie Dough HS - COGS       3,999.26         Total Fundraiser - COGS       4,275.66         Spirit Wear Production       6,920.88         Uniforms COGS       3,021.22         Color Guard       3,021.22	Total Uniforms	
Band Store       249.82         Total Band Store       249.82         Concessions - COGS       18,290.00         Fundraiser - COGS       276.40         Cookie Dough HS - COGS       3,999.26         Total Fundraiser - COGS       4,275.66         Spirit Wear Production       6,920.88         Uniforms COGS       3,021.22         Color Guard       3,021.22	Total Income	\$119,260.84
Middle School       249.82         Total Band Store       249.82         Concessions - COGS       18,290.00         Fundraiser - COGS       276.40         Cookie Dough HS - COGS       3,999.26         Total Fundraiser - COGS       4,275.66         Spirit Wear Production       6,920.88         Uniforms COGS       3,021.22         Color Guard       3,021.22	Cost of Goods Sold	
Middle Scriool         249.82           Total Band Store         18,290.00           Concessions - COGS         276.40           Fundraiser - COGS         3,999.26           Cookie Dough HS - COGS         4,275.66           Spirit Wear Production         6,920.88           Uniforms COGS         3,021.22           Color Guard         3,021.22	Band Store	
Total Bard Side       18,290.00         Concessions - COGS       276.40         Fundraiser - COGS       3,999.26         Cookie Dough HS - COGS       4,275.66         Spirit Wear Production       6,920.88         Uniforms COGS       3,021.22         Color Guard       3,021.22	Middle School	
Fundraiser - COGS       276.40         Cookie Dough HS - COGS       3,999.26         Total Fundraiser - COGS       4,275.66         Spirit Wear Production       6,920.88         Uniforms COGS       3,021.22         Color Guard       3,021.22	Total Band Store	
Cookie Dough HS - COGS  Total Fundraiser - COGS  Spirit Wear Production Uniforms COGS Color Guard  3,999.26 6,920.88	Concessions - COGS	
Total Fundraiser - COGS  Spirit Wear Production Uniforms COGS Color Guard  4,275.66 6,920.88 3,021.22	Fundraiser - COGS	
Spirit Wear Production Uniforms COGS Color Guard  6,920.88 3,021.22	Cookie Dough HS - COGS	
Uniforms COGS Color Guard 3,021.22	Total Fundraiser - COGS	4,275.66
Uniforms COGS Color Guard 3,021.22	Spirit Wear Production	6,920.88
7.500.44		
Marching Band 7,520.44	Color Guard	
	Marching Band	7,520.44

#### Profit and Loss

	TOTAL
Middle School	1,512.00
Total Uniforms COGS	12,053.66
Total Cost of Goods Sold	\$41,790.02
GROSS PROFIT	\$77,470.82
Expenses	
Awards	450.40
High School	459.10 90.93
Senior Awards	550.03
Total Awards	
Bank Charges & Fees	7.00 56.40
Discounts given	517.29
QuickBooks Payments Fees	580.69
Total Bank Charges & Fees	
Concert Band	136.99 180.98
Concert Music HS	4,125.00
Instruction - 1099	4,120.00
Instrument Purchases	486.08
High School	449.67
Middle School	935.75
Total Instrument Purchases	755.00
Performance Fees HS	1,280.00
Performance Fees MS	7,413.72
Total Concert Band	205.56
Hospitality	203.30
Instrument Repairs & Maintenance	235.00
High School	478.50
Middle School	713.50
Total Instrument Repairs & Maintenance	700.00
Legal & Professional Services	326.62
Marching Band	446.79
Band Camp	725.67
Field Paint	9,350.00
Instruction - Band Camp	10,522.46
Total Band Camp	40.64
Equipment - Instruments	2,362.03
Equipment - Non Instrument or Guard	3,660.75
Equipment - Percussion	2,250.00
Fall Drill & Music Design	16,350.00
Instruction - 1099	300.00
Performance Fees	4,085.10
Props	,

### Profit and Loss

	TOTAL
Transportation & Logistics	130.00
Total Marching Band	40,027.60
Office Supplies	
Office Supplies - General	505.57
Office Supplies - Software	564.99
Total Office Supplies	1,070.56
Other Business Expenses	222.22
Returns/Refund	360.00
Total Other Business Expenses	360.00
Professional Development	140.00
Total Expenses	\$51,761.66
NET OPERATING INCOME	\$25,709.16
Other Income	
Interest Income	2.31
Other Miscellaneous Income	83.65
Total Other Income	\$85.96
Other Expenses	54.00
Other Miscellaneous Expense	51.32
Total Other Expenses	\$51.32
NET OTHER INCOME	\$34.64
NET INCOME	\$25,743.80

Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Income			
Band Store Income	3.00		3.00
Middle School	104.00	700.00	-596.00
Total Band Store Income	107.00	700.00	-593.00
Concert Band Income			
High School	5.00	1,000.00	-995.00
Middle School	2,123.76		2,123.76
Total Concert Band Income	2,128.76	1,000.00	1,128.76
Concessions Income	33,994.07	36,000.00	-2,005.93
Direct Support - Corporate Sponsorship	13,400.00	11,000.00	2,400.00
Fundraisers	3,020.00		3,020.00
Cookie Dough HS	9,468.00	16,000.00	-6,532.00
Cookie Dough MS	13,462.10	24,000.00	-10,537.90
Rockathon MS		0.00	0.00
Total Fundraisers	25,950.10	40,000.00	-14,049.90
Marching Band Income	28,944.14	22,000.00	6,944.14
QuickBooks Payments Sales	0.00		0.00
School Instrument Usage			
High School	167.75	0.00	167.75
Middle School	1,200.00	900.00	300.00
Total School Instrument Usage	1,367.75	900.00	467.75
Services	35.00		35.00
Spirit Wear Income	10,484.02	7,500.00	2,984.02
Uniforms			(valification)
Color Guard	1,400.00	1,600.00	-200.00
Marching Band		2,000.00	-2,000.00
Middle School	1,450.00	1,600.00	-150.00
Total Uniforms	2,850.00	5,200.00	-2,350.00
Total Income	\$119,260.84	\$124,300.00	\$ -5,039.16
Cost of Goods Sold			
Band Store			
High School		100.00	-100.00
Middle School	249.82	850.00	-600.18
Total Band Store	249.82	950.00	-700.18
Concessions - COGS	18,290.00	17,500.00	790.00
Fundraiser - COGS	276.40		276.40
Cookie Dough HS - COGS	3,999.26	9,000.00	-5,000.74
Cookie Dough MS- COGS		13,500.00	-13,500.00
Rockathon - COGS		0.00	0.00
Total Fundraiser - COGS	4,275.66	22,500.00	-18,224.34
Spirit Wear Production	6,920.88	6,000.00	920.88
Uniforms COGS			

Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
Color Guard	3,021.22	3,400.00	-378.78
Marching Band	7,520.44	2,000.00	5,520.44
Middle School	1,512.00	1,000.00	512.00
Total Uniforms COGS	12,053.66	6,400.00	5,653.66
Total Cost of Goods Sold	\$41,790.02	\$53,350.00	\$ -11,559.98
GROSS PROFIT	\$77,470.82	\$70,950.00	\$6,520.82
Expenses			
Awards			
High School	459.10	0.00	459.10
Middle School		0.00	0.00
Senior Awards	90.93	250.00	-159.07
Total Awards	550.03	250.00	300.03
Bank Charges & Fees	7.00	100.00	-93.00
Discounts given	56.40	75.00	-18.60
QuickBooks Payments Fees	517.29	525.00	-7.7°
Total Bank Charges & Fees	580.69	700.00	-119.3
Concert Band	136.99		136.99
Concert Music HS	180.98	300.00	-119.02
Concert Music MS		300.00	-300.00
Instruction - 1099	4,125.00	4,750.00	-625.00
Instrument Purchases			
High School	486.08	4,083.31	-3,597.23
Middle School	449.67	2,916.69	-2,467.0
Total Instrument Purchases	935.75	7,000.00	-6,064.2
Performance Fees HS	755.00	900.00	-145.00
Performance Fees MS	1,280.00	700.00	580.00
Total Concert Band	7,413.72	13,950.00	-6,536.2
Hospitality	205.56	500.00	-294.4
Instrument Repairs & Maintenance			
High School	235.00	0.00	235.0
Middle School	478.50	0.00	478.5
Total Instrument Repairs & Maintenance	713.50	0.00	713.5
Jazz Band Expenses			
Jazz Band Music		0.00	0.0
Total Jazz Band Expenses		0.00	0.0
Legal & Professional Services	700.00	0.00	700.0
Marching Band	326.62	2,000.00	-1,673.3
Band Camp	446.79	2,500.00	-2,053.2
Field Paint	725.67	1,000.00	-274.3
Hospitality - Band Camp		500.00	-500.0
Instruction - Band Camp	9,350.00	11,750.00	-2,400.0

Budget vs. Actuals: 2023-2024 Budget - FY24 P&L

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Total Band Camp	10,522.46	15,750.00	-5,227.54
Equipment - Instruments	40.64	500.00	-459.36
Equipment - Non Instrument or Guard	2,362.03	1,000.00	1,362.03
Equipment - Percussion	3,660.75	2,000.00	1,660.75
Fall Drill & Music Design	2,250.00	2,000.00	250.00
Instruction - 1099	16,350.00	14,250.00	2,100.00
Performance Fees	300.00	150.00	150.00
Props	4,085.10	5,000.00	-914.90
Student Leadership Training		500.00	-500.00
Transportation & Logistics	130.00	200.00	-70.00
Uniform Cleaning		1,500.00	-1,500.00
Total Marching Band	40,027.60	44,850.00	-4,822.40
Office Supplies			
Office Supplies - General	505.57	254.00	251.57
Office Supplies - Software	564.99	1,010.00	-445.01
Total Office Supplies	1,070.56	1,264.00	-193.44
Other Business Expenses			
Returns/Refund	360.00		360.00
Total Other Business Expenses	360.00		360.00
Professional Development	140.00	400.00	-260.00
Student Sponsorship Costs		500.00	-500.00
Total Expenses	\$51,761.66	\$62,414.00	\$ -10,652.34
NET OPERATING INCOME	\$25,709.16	\$8,536.00	\$17,173.16
Other Income			
Interest Income	2.31		2.31
Other Miscellaneous Income	83.65		83.65
Total Other Income	\$85.96	\$0.00	\$85.96
Other Expenses			
Other Miscellaneous Expense	51.32		51.32
Total Other Expenses	\$51.32	\$0.00	\$51.32
NET OTHER INCOME	\$34.64	\$0.00	\$34.64
NET INCOME	\$25,743.80	\$8,536.00	\$17,207.80